# **Branch Locations**

EESCO Englewood Electric Supply and United Electric are part of a global organization of 400 Branches in North America and select international locations. Obtain contact information for the Branch nearest you with the Branch Locator on www.eescodist.com.

# Value Creation

For a beneficial financial impact across your entire business enterprise

EESCO consistently delivers superior customer value. Dozens of Value Creation Solutions in 11 categories help customers increase efficiencies, reduce costs, enhance workplace safety, and achieve their sustainability goals.

The Value Creation program follows a standard, four-step process:

## 1. Identify Requirements:

EESCO and the customer meet to build a clear definition of Customer Requirements

- Customer Service Improvement
- Cost Reduction
- · Quality Improvement
- Productivity Improvement
- · Safety Improvement

## 2. Align Solutions:

EESCO's solution experts review all of the customer's requirements and align them with the Value Creation Solutions. EESCO and the Customer work together to prioritize the solution options and create details for a Search for Savings event.

## 3. Search for Savings:

HEADQUARTERS

Woodridge, IL 60517

Fax: 773-376-8237

Phone: 800-333-0011

2401 Internationale Parkway

EESCO and Supplier solution experts engage the Customer team in a Search for Savings event to identify opportunities and address their needs and requirements.

## 4. Customize and Implement:

EESCO and Supplier solution experts design customized solutions to increase productivity, reduce costs, and deliver value.

For more information or to schedule your Value Creation event and start benefitting from the solutions, contact EESCO's LEAN Team at valuecreation@wesco.com.

## Getting Started is easy:

- · Contact the LEAN Team to schedule a process review
- · Commit to the Value Creation Program
- · Review your objectives with the EESCO Team
- · Determine which solutions to focus on to
- meet the objectives Schedule the Search for Savings event

EESCO is a division of WESCO Distribution, Inc., the primary operating entity of WESCO International, Inc. (NYSE: WCC), a

publicly traded Fortune 500 holding company headquartered in Pittsburgh. Pennsylvania, is a leading provider of electri-

cal. industrial. and communications maintenance, repair and operating ("MRO") and original equipment manufacturers

sales were approximately \$6.1 billion. The Company employs approximately 7,500 people, maintains relationships with

over 18,000 suppliers, and serves over 65,000 active customers worldwide. Customers include commercial and industrial

businesses, contractors, government agencies, institutions, telecommunications providers and utilities, WESCO operates seven fully automated distribution centers and approximately 400 full-service branches in North America and international

("OEM") product, construction materials, and advanced supply chain management and logistic services, 2011 annual

markets, providing a local presence for customers and a global network to serve multi-location businesses and multi-



Construction

e-Business

Communications

Security

Training



## **BRANCH LOCATIONS**

### **FLORIDA**

Gainesville 1630 N. E. 23rd Avenue Gainesville, FL 32609 P: 352-372-1427 F: 352-377-8267

Jacksonville 6209 Bowdendale Ave Jacksonville, FL 32216 P: 904-731-5900 F: 904-739-5860 Tallahassee 119-2 Hamilton Park Dr. Tallahassee, FL 32304 P: 850-224-0188 F: 850-222-1329

### GEORGIA

Athens 1945 Commerce Road Athens, GA 30607 P: 706-543-3413 F: 706-549-0407 Augusta 1703 Marvin Griffin Road Augusta, GA 30906 P: 706-793-7904 F: 706-796-1650 Gainesville 808 Bradford Street, S.W. Gainesville, GA 30501 P: 770-532-9178 F: 770-534-5883 Macon 1570 7th Street Macon, GA 31206 P: 478-746-4227 F: 478-746-3608

Savannah 601 Indian St. Savannah, GA 31401 P: 912-233-9681 F: 912-232-7409 Valdosta 813 Gil Harbin Industrial Blvd. Valdosta, GA 31601

P: 229-247-0642 F: 229-247-2589 ILLINOIS

Joliet 1801 Moen Avenue Joliet, IL 60436 P: 815-725-3900 F: 815-725-1353 Kankakee 1224 Grinnell Road P.O. Box 909 Kankakee, IL 60901

P: 815-933-5536 F: 815-933-6250 Rockford 2869 Eastrock Drive Rockford, IL 61109 P: 815-226-8750 F: 815-226-8756

Woodridge 2401 Internationale Parkway Woodridge, IL 60517 P: 800-333-0011

F: 773-376-8237

## INDIANA

Hammond 3550 179th Street, Unit 4 Hammond, IN 46323 P: 219-838-8300 F: 219-838-3838

## MICHIGAN

Adrian 125 N. Tecumseh Street P.O. Box 487 Adrian, MI 49221 P: 517-265-5148 F: 517-263-7829

Jackson 1610 East High St. Jackson, MI 49203 P: 517-782-7121 F: 517-782-0737

## MINNESOTA

Duluth 4304 W. First Street Duluth, MN 55807 P: 218-628-1024 F: 218-628-2593 New Brighton 601 Lakeview Point New Brighton, MN 55112 P: 651-582-3900 F: 651-582-3999

Virginia 5554 Enterprise Dr. NE Virginia, MN 55792 P: 218-749-2760 F: 218-741-7311

## SOUTH CAROLINA

Charleston 7431 Industry Dr Charleston, SC 29418 P: 843-767-0484 F: 843-767-1566 Florence 1811 Wall Street Florence, SC 29501 P: 843-667-8632 F: 843-667-9058

West Columbia 100 Branch Road West Columbia, SC 29170 P: 803-936-9400 F: 803-936-0121

## WISCONSIN

Manitowoc 1520 South 41st Street P.O Box 1627 Manitowoc, WI 54220 P:920-684-6653 F: 920-684-8680 Sheboygan Falls 47 Englewood Court Sheboygan Falls, WI 53085 P: 920-467-6100 F: 920-467-6101

national corporations.

**EESCO** is a leading distributor of automation. control and industrial

products, and is well-known throughout

and expertise we lend to those products.

**EESCO** operates in eight states serving

major industrial, OEM, contractor, utility

the Central Great Lakes region and the

Southeast as Englewood Electrical and

and systems integrator accounts in

United Electric.

the industry for the technical service

**Working Capital** 







# **Englewood Electrical Supply / United Electric EESCO** Line Card

More Brands, More Products, Extra-Effort Service,



## **Superior Quality Products**

Bar Coding / **RF** Identification Accu-sort Conduit Accessories & Boxes Adalet-PLM Arlington Industries **Bridgeport Fittings** Co Caddy Fasteners/ Frico Conduit Pipe Products Cooper B-Line Crouse-Hinds. Midwest EGS Appleton FGS Neer EGS 0-Z/Gedney Electroline Mfg. Co. Garvin Killark Kindorf Madison Equipment Co. Mason/Red Dot Midwest/Crouse-Hinds Minerallac Co. Mulberry Myers Electrical Picoma Raco Red Dot/Mason Regal Manufacturing Remke Industries Shamrock Conduit Prods. Steel City/T&B Superstrut Thepitt/Crouse-Hinds Thomas & Betts

#### Conduit & Raceways

Alflex Corp. Allied Tube & Conduit Aluminum Conduit American Flexible Conduit Anamet (Anaconda) Carlon Products Electri-Flex Fixture Whips International Metal Hose LTC Whips LTV Steel Co.

Plasti-Bond Power-Strut Republic Steel Co Robrov Industries Unistrut Corp. V.A.W. of America Wheatland Tube Co. Data Communications 3Com Aim Alcoa Allied Telesyn AMP APC ATC **BICC Brand-Rex Co** BICC Cables Co. Belden Berk-Tek Carlon Chatsworth Chromatic Clauss Cooper B-Line Endot Fibronics FONS Freewave **Genera Photonics** Great Lakes Harris Dracor Helix Hoffmar Homaco ICC **IDEAL Industries** Interlink Technologies Klein Methode Microtest Nordx/CD1 Noves Panduit PMT Prestolite Progressive Electronics Ravlan

OCAL

Suttle Perma-Cote Industries Thomas & Betts Wave Tek Distribution Equipment Transformers Acme Transformers Challenger Cutler-Hammer Erickson Elect, Equip Co. Feedrail General Electric ITE Siemens Jefferson Transformers MGM Transformers Micron Industries Corp. Milbank Mfg. Co./ Kevstone S&C Siemens/ITE Sola/Hevi-Duty Thomas & Betts Westinghouse Zenith Controls Electronic Displays Allen-Bradley HiTech Red Lion Controls **Electric Heat** Aitken Aubrey Berko Chromalox Easy Heat Electromode Markel Ravchem Electronic Operator Interfaces Allen-Bradley Enclosures Austin Cooper B-Line Electro-Mate/Rittal Hoffman Engineering McLean

#### Fans, Detectors, Lighting Fixtures & Water Coolers

**Broan Fans** 

Casablanca

Envirofan

Fasco, Inc.

Hunter Fans

McLean

NuTone

World Drver

Batteries

**Bright Star** 

Duracell

Eveready

Fuses

Rav-O-Vac

Littelfuse

Industrial

Terminals

Allen-Bradley

Allen-Bradley

Philips

Sunray

Venture

Hubbell

Leviton

Lithonia

Wattstoppe

Lutron

Rohertson

Transformer

Computers/

Oasis

Equipment Airmaster Fan Co. Abolite Lighting Aubrev Fan Co. Alkco **BRK Electronics** American Concrete American Electric American Fluorescent American Lighting Standard American Louver Appleton Electric Architectural Area Lighting Area Lighting Research Flashlights & **Big Beam** Bronzelite C.A.L. (Continental Ach Ltd.) C.J. Lighting Capri Lighting Chloride Emer Lighting **Cooper Bussmann Columbia Lighting** Gould Shawmut **Cooper Crouse-Hinds Cooper Lighting** Crescent Lighting Daybrite Dazor Manufacturing **Devine Lighting** Dual-Lite/Hubbell Industrial Controls **Duray Fluorescent** Elliptipar Agastat Relays Emergency Lighting Lamps & Ballasts Systems Advance Transformer Emergi-Lite GE/Magnetec ESCO Lighting General Electric Lamp Exide Lightguard Fail-Safe Janmar Lighting Motorola Lighting Forum Garcy Lighting Gardco Lighting General Electric Shat-R-Shield, Inc. Gibson Lighting **Globe Illumination** Gothan Guth Lighting **Lighting Controls** Hadco Genlvte/Lightolier Halogen Lighting Halo Lighting, Inc. Hapco Hi-Tek **High-Lites** Holophan

House-O-Lite HOLCOR Hubbell Lighting Hunt Hvdrell Illumination Concepts ITT Outdoor Indv Light Janmar Lighting Juno Keene Lighting Kenall Manufacturing Kevstone Lighting Kim Kirlin Kurt Versen Kurtzon Lightalarms Lightolier Linear Lighting Lite Trend Litecontrol Litecraft Lithonia Lighting Products Louvers International L.S.I. LTC Company Lumalite Products Lumark Lutron Malcolite Marco Lighting Mark Lighting McFadden McGraw Edison McPhilben Lighting Metalux/Cooper Millerbern Manufacturing Co. Moldcast Lighting Morlite Neo-Rav National Lighting National Powe N.LCorp. North Star Northern Lighting Nu-Art Omega Paramount Peerless Pfaff & Kendal Phoenix Precision Architectural

Manufacturing **Progress Lighting** Prudential Ouality R.A. Manning Co. Rambusch Robert Manufacturing Co. **Roberts Step Lights** Sea Gull Siltron Sim-Kar Snaulding Spero SPI Sternberg Lanterns Sterner Stonco Sure-Lites Swivelier **Thorn Lighting Trimble House** Tripp Lite Manufacturing Union Metal Varalight Visa Vista Voight Western Fluorescent Wide-Lite Corporation Williams Wright-Lite Miscellaneous Acro Switch American Electric Asco Valves Asea Controls **BRK Electronics** Banner **Bauer Ladder** Cadweld CRC Daykin Electric Co. Delta Star/HK Porter Eagle Signal Electrical Fasteners E-Mon Corp Ericson Mfg. Co. Ground Rods HK Porter/Delta Star Hubbell Euclid

Prescolite

Bradlev Precision Rawlplug Manual WD-40 Modems Data-Linc Freewave Molded Hubbell Motors Baldor Lincoln Reliance Networking ProSoft SST Hubbell Leviton Systems **Knight Metal Craft** Wiremold Louisville Ladder

Power Supplies / MicroSwitch Mueller Electric Acme Multi Electric Hubbell Paine-Sparkman Photoswitch/Allen-Leviton Pyle National Selecta Switch, Inc. Ugly's Reference (PLCs) Curtains Allen-Bradley Control Chief STI Millie Applied Research Co. ЗM Connectors/ Brady Cordsets Edwards Allen-Bradley Brad Harrison/ Hubbell Woodhead Leviton **Cooper Crouse-Hinds** Panduit Hirschmann Woodhead **Remke Industries** Sensors Motion Controllers Allen-Bradley Allen-Bradley Signaling Equipment Allen-Bradlev Allen-Bradley Beniamin Eagle Signal Edwards Signaling

Mercoid

#### Federal Signal Corp. Allen-Bradley Maxi-Signal Control Chief NuTone Hirschmann **Time Clocks** Intermatio **Power Conditioning** Paragon Surge Protection Tork, Inc. Allen-Bradley **Tools & Testers** Control Concepts American Saw &

Faraday

Manufacturing Co. Amprobe Instruments Power Monitoring Channelock Cobra Sola/Hevi-Dutv Enerpac

#### UPS Systems Fluke Greenlee Tool Allen-Bradley **IDEAL Industries** Jet Line Klein Tools Sola/Hevi-Duty Lenox/American Saw Co. Process Logix Milford Allen-Bradley Milwaukee Electric Tool Programmable Panduit Logic Controllers Salisbury, WH Allen-Bradley Simpson Meters Sparks Tools Safety Light Sperry **TIF Meters** Allen-Bradley Thomas & Betts Federal Signal Corp. Ugly's Reference Manual Safety Products **Under Carpet** Flat Cable Allen-Bradlev Hubbell Woodhead **Variable Frequency** Federal Signal Drives Allen-Bradley Wire & Cable Thomas & Betts Accessories 3M American Electric Anderson

Brady

Buchanan

BURNDY

ILSCO

Kellems

Nashua

Okonite

Panduit

Olflex

FLIR

Gardner-Bender **IDEAL Industries** Mueller Flectric Multi Electric Plymouth Rubber Co. Thomas & Betts

#### Wire, Cable, Cord **AFC Cable Systems**

Alcan Cable Alpha American Cable Systems American Insulated

**Belden Wire & Cable** 



Scone

SMP

Products

Sola/Hevi-Dutv

Southwest Data



Wiegmann









Lint Jiffy









Carol Cable Cerro Circle Wire & Cable Coleman Cable Systems Inc. Columbia/MBF **Dearborn Wire & Cable** Corp. Essex General Cable Hi-Tek Nehring Pirelli Cable Rome Cable Roval Senator Wire & Cable Southwire Co. Techbestos Triangle

## Wiring Devices

Bryant Daniel Woodhead **Eagle Electric** General Electric Hubbell Leviton McGill Manufacturing Co., Inc. Mulberrv Pass & Sevmou **Pyle National** Ralco Russell Stoll

#### Wireways. **Enclosures &** Cable Tray

Cooper B-Line **Hoffman Engineering** IBOCO Milbank Mfg. Co./ Kevstone Panduit Stahlin (Robrov) Taylor/T&B Thomas & Betts TJ Cope Inc. Walker Duct Wiegmann

## Special Services

Recycling Ballasts Batteries Lamps

## **Complementary Partners**

Accu-Sort Systems Adaptive Micro Systems Advanced Micro Controls, Inc. **CODIAN Robotics Cognex Corporation Control Chiefs** Data-Linc Group Datalogic Endress + Hause Escort Memory Systems Fxlar FLIR Fluke Corp. Freewave Grace Engineered Products. Inc. Hardy Instruments Hirschmann Electronics Inc HMS Industrial Networks AB **IOinVision Microwave Data Systems** Millie Applied Research Co., Inc. MTE Corporation NEC Solutions Network Vision, Inc. N-Tron **Olflex Cable** Powerohm Resistors, Inc. Precision Technology ProSoft Technology Red Lion Roxtec Spectrum Controls, Inc. Sytech, Inc. тнк Trans-Coil. Inc Wittenstein Woodhead

#### **Rockwell Automation** Software

#### **Information Management**

**Factory Talk Manager Factory Talk Historian Factory Talk Metrics Factory Talk Batch** Factory Talk VantagePoint

#### **HMI and Visualization**

Factory Talk Enterprise Edition Factory Talk Machine Vision Factory Talk ViewPoint RSView32 Factory Talk Energy Metrics **RSPower32 Design** 

#### Communication

RSLinx SingleNode, OEM, Standard, Professional & Gateway RSNetworx DeviceNet, ControlNet, and EtherNet

## **Process Control**

Factory Talk Batch **RSTune & RSTune Professional** 

#### Logic

RSLogix 500, 5 & 5000 **RSLogix Emulate** Security Server Asset Center

#### **RS Training Overviews**

RSTrainer RSLinx, RSLogix 5, RSLogix 500 **RSTrainer Management Console** Rockwell Software Support Library



## Allen-Bradley

## Rockwell **Automation**

Product authorization may vary at each location Contact your local branch for availability.



